



DEVELOPMENT
OF AN INDIGENOUS
PROCUREMENT POLICY
OVERVIEW



Introduction

The GNWT is committed to developing an Indigenous Procurement Policy to support NWT Indigenous businesses in GNWT procurement opportunities.

The two main components of the policy are:

1. Defining an NWT Indigenous business.
2. Identifying potential approaches to provide an advantage to NWT Indigenous businesses in GNWT procurement opportunities.

The below is an overview of a potential definition and possible approaches. The goal of engagement now is to develop these and/or explore other options and ideas. All input is welcome and will be used to inform the policy development.

Potential definition of an NWT Indigenous business

The following is a potential definition of an NWT Indigenous Business for discussion and consideration:

“A business registered under the [Business Incentive Policy](#) in which Indigenous peoples who are recognized members and descendent of a First Nations, Métis, or Inuit people indigenous to the present boundaries of the NWT have majority (more than 50%) of realized economic and monetary benefits, and majority (more than 50%) management control of the business.”

Possible Procurement Approaches

The policy could include one or more of the following possible approaches:

1. Adjust the Order of Priority for Contracts less than \$25,000

Whenever possible for goods, services and construction valued at less than \$25,000, priority should be given to NWT Indigenous businesses in the local community.

2. Application of Bid Adjustments for contracts \$25,000 or more

- Like the Business Incentive Policy, add a bid adjustment of 5% for NWT Indigenous businesses
- For goods, must be approved as a supplier (like BIP)
- For subcontracting, only the amount subcontracted to NWT Indigenous Businesses would qualify as a bid adjustment, not any employment

3. Targeted Work Packages for large projects

- Review projects to find opportunities where Indigenous businesses have expressed an interest and have capacity to complete part of the scope and / or other types of participation, such as training, or build experience
- This would act as a set-aside for portions of projects that would be subcontracted to an NWT Indigenous business.
- The full scope / project would go out for public competition as a Request for Proposals noting the Targeted Work Package portion in the documents
- Any applicable bid adjustments would be applied as part of the regular evaluation process.

Timeline

Following public engagement, work will focus on developing the policy based on all the input received.